



## EQGURU Lift Truck Demonstration

Crist Information & Research 1.800.300.8890 Info@EQGURU.com www.EQGURU.com



#### EQGURU LIFT TRUCKS

The EQGURU for Lift Trucks/Forklifts began in 1999 as the Lift Truck Guru®, the industry research staple of the lift truck/forklift industry. Today, the Lift Truck Guru â provides industry research under the new EQGURU research industry website including its proprietary Residual Value Calculator™, which many financial institutions use to determine lease and lease to own calculations. Manufacturers, distributors, financial services, government agencies and end-users trust and rely upon EQGURU's invaluable information to make educated decisions when researching, selling, purchasing and financing lift trucks/forklifts.



FREE SEARCH Find a model now!	EQGURU Offers Exceptional Pro	oducts for our	Lift Truck Inc	dustry	
Request information on specific models or purchase as many reports as you need, without	Request information on specific models or Select a plan that Non-Members Basic Professional				
paying an annual membership fee.	Request Equipment Information	1	1	1	
information you need. Once you have purchased one report, you will be given a username and	Report" including Specs, Values & RV associated with purchased	~	~	~	
	New Model Introductions	1	1	~	
	Specifications		1	1	
	OEM Pricing			1	
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- Interact with your personal account
- Stay updated on the latest lift truck industry model releases

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## SEARCH OEM

- Search by OEM and equipment type
- Expand to see discontinued models as well as current models
- "One-touch" icon function allows user to directly interact with the program with a single "click" of the mouse

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Colling and a state of the second s	Reports   Model I	Introductions   Glossa	ary   Advanced Search	
	CATERPILLAR		14 minutes	
SEARCH LIFT TRUCKS	I.C. Cushion Tire Equipment Type		Keyword	Search
Take a look at our new, more robust syste Select one model number to view that mod to view 4 model specifications side-by-side may select one of the circular icons to perfo circular icon buttons.	ctric 3 cl Electric ode	on on models in a few lick the Compare Che els with similar specif more information on h	cked Items button ications, or you	
Note: To view discontinued models, click the discontinued models as well.	Narrow Aisle Double Reach Narrow Aisle Swing Reach	n De. '	You may toggle this id	on to show/hide
	Counterbalanced Order Pick Straddle-Type Order Picker		_	
Compare Checked Items >	Turret trucks Walkie Low-Lift Pallet	Var	rious Tasks 🔻 View	v Legend/Help
Manufacturer Model	Walkie/Ride Low-Lift Pallet		Features Availabl	
	Walkie/Ride High-Lift React Walkie/Ride High-Lift Strado	dle 📄	VRCF	
	Walkie/Ride High-Lift Count I.C. Cushion Tire	erbalanced P	VRCFU	
	I.C. Pneumatic Tire	P	VRCFU	View Similar
	4000 I.C. Cushion Tire	LPG/Gasoline (S) (P	VRCFU	
CATERPILLAR C5000	5000 I.C. Cushion Tire	LPG/Gasoline (S) (P	VRCFU	
GC25K (disc. 200		LPG/Gasoline S P	VRCFU	View Similar
GC25K HP (disc. 2		LPG/Gasoline (S) (P	VRCFU	
GC25 (disc. 2001)		LPG/Gasoline S P	VRCFU	View Similar
CATERPILLAR C5500	5000 I.C. Cushion Tire 5500 I.C. Cushion Tire	LPG/Gasoline	VRCE	View Similar
CATERPILLAR C6000	6000 I.C. Cushion Tire	LPG/Gasoline S P	VBCF	View Similar
CATERPILLAR C6500	6500 I.C. Cushion Tire	LPG/Gasoline (S) (P		
	7000 I.C. Cushion Tire	Gasoline (S) (P		
	8000 I.C. Cushion Tire	Gasoline (S) (P		
CATERPILLAR GC40K STR	8000 I.C. Cushion Tire	Gasoline (S) (P		
	10000 I.C. Cushion Tire	Gasoline (S) (P		

#### SELECT SIMILAR MODELS

- Select and view
   Similar model of a particular
   equipment and
   capacity type
- Expand to see current and discontinued models
- Select multiple models to compare in a sideby-side view

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Take a look at our new, more robust system! On this page you can begin collecting information on models in a few ways. You may: Select one model number to view that models specifications, select up to 4 check boxes and click the Compare Checked Items button to view 4 model specifications side-by-side, Select the View Similar button to view a list of models with similar specifications, or you may select one of the circular icons to perform various other tasks, click View Legend/Help for more information on how to use the circular icon buttons.

Note: To view discontinued models, click the small 🗄 icon to the left of the manufacturer name. You may toggle this icon to show/hide discontinued models as well.

Compare Checked Item	S Þ		Click Ico	ns Below to Per	form	Vari	ous T	asks	٠	V	iew L	egend/Help
Manufacturer	Model	<u>Capacit</u>	yEquipment Type	ePower			E	eatu	res	Avail	<u>able</u>	
E CATERPILLAR	<u>C5000</u>	5000	I.C. Cushion Tire	LPG/Gasoline	S	P	V	R	C	F	0	View Similar
E CLARK	<u>C25C</u>	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	1	View Similar
DAEW00	GC25P-3	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	i	View Similar
DAEW00	GC25E-3	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	1	View Similar
HYSTER	S50FT Advance Plus	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	1	View Similar
HYSTER	S50FT Advance	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	1	View Similar
HYSTER	<u>S50FT</u>	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	i	View Similar
HYSTER	S50FT Advance Plus2	5000	I.C. Cushion Tire	LPG	S	P	V	R	C	F	i	View Similar
🕀 🔲 KALMAR AC	C50BXH PS	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	1	View Similar
E KALMAR AC	C50BX PS	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	1	View Similar
E KOMATSU	FG25ST-16	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	I	View Similar
E KOMATSU	FG25SHT-16	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	I	View Similar
	FG25SHT-14 (disc. 2006)	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	1	View Similar
	FG25SHT-12	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	0	View Similar
LINDE	<u>TQ25C</u>	5000	I.C. Cushion Tire	Gasoline	S	P	V	R	C	F	1	View Similar
🛨 📃 MITSUBISHI	FGC25N-HO	5000	I.C. Cushion Tire	LPG/Gasoline	s	P	V	R	C	F	0	View Similar

#### VIEW SIMILAR MODELS

 Compare Similar Models

- Highlight Specs
- Modify Specs
- •Save display
- •Save in Excel

• Modify

•Units of Measurement

- •Language
- •Spec Layout

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GENERAL				
01 Manufacturer	CATERPILLAR	HYSTER	KOMATSU	MITSUBISHI
02 Model	C5000	S50FT Advance	FG25SHT-16	FGC25N
02.5 Description	I.C. Cushion Tire	I.C. Cushion Tire	I.C. Cushion Tire	I.C. Cushion Tire
03 Load Capacity	5000 lbs	5000 lbs	5000 lbs	5000 lbs
04 Load Center	24"	24"	24"	24"
05 Power Type	LPG/Gasoline	LPG	Gasoline	LPG/Gasoline
06 Operator Type	Sit-Down	Sit-Down	Sit-Down	Sit-Down
07 Tire Type 08 Wheels	Cushion	Cushion	Cushion	Cushion
	2×/2	2×/2	2×/2	2×/2
09.1 Mast, standard	2-Stage	2-Stage	2-Stage	2-Stage
09.2 MFH	131"	129"	128"	131"
10 Free Lift 11 Fork Carriage Width	5.3"	5" 38.5"	5.5"	5.3"
12 Load Back Rest	48"	48"	48"	48"
13.1 Fork Size	1.60 × 3.9 × 42"	1.60 × 3.9 × 42"	1.60 × 4 × 42"	1.60 × 3.9 × 42"
13.2 Fork Spread	36"	35.4"	37"	36"
14.1 Tilt Angle (back/fwd)	9/5"	8/5"	8/6*	9/5*
15 Length to Fork Face	93"	89.8"	93.3"	93"
18.1 Quarall Midth	4.7"	47.4"	40.4"	40"

#### HIGHLIGHT SPECIFIC INFORMATION

 Compare Similar Models

- Highlight Specs
- Modify Specs
- •Save display
- •Save in Excel
- Modify

•Units of Measurement

- •Language
- •Spec Layout

18 Overall	Height Raised	180"	177.8"	176"	180"
19 Overhe	ad Guard Height	82"	84"	80.9"	82"
21 Turning	) Radius	79.5"	78.7"	77.6"	79.5"
23 Right A	ngle Stack	96"	93.6"	94.6"	96"
	MANCE				
24.1 Travel	Speed, w/load	11 mph	10.3 mph	10.6 mph	11 mph
24.2 Travel S	Speed, empty	11.5 mph	10.6 mph	10.6 mph	11.5 mph
25.1 Lift Spe	ed, w/load	125 fpm	110 fpm	120 fpm	115 fpm
25.2 Lift Spe	ed, empty	130 fpm	110 fpm	124 fpm	115 fpm
26.1 Lower :	Speed, w/load	99 fpm	102 fpm	98 fpm	99 fpm
26.2 Lower	speed, empty	99 fpm	88 fpm	98 fpm	99 fpm
28 Draw Po	ull, max	4850 lbs	3952 lbs	5513 lbs	4225 lbs
30 Gradea	bility	34.8	29	39	29.4
WEIGHT					
32 Service	Weight	8157 lbs	8621 lbs	8180 lbs	8157 lbs
33.1 Front A	xle w/load	11488 lbs	11841 lbs	11330 lbs	11488 lbs
33.2 Rear Ax	de w/load		1780 lbs	1850 lbs	
34.1 Front A	xle, empty	2833 lbs	3399 lbs	2600 lbs	2833 lbs
34.2 Rear Ax	de, empty	5324 lbs	5222 lbs	5580 lbs	5324 lbs
E TIRES &	BRAKES				
34.9 Steerin	g	Power	Power	Power	Power
36 Tire Siz	e, front	21 × 7 × 15"	21 × 7 × 15"	21 × 7 × 15"	21 × 7 × 15"
37 Tire Siz	e, rear	16 × 6 × 10.5"	16 × 5 × 10.5"	16.25 × 5 × 11.25"	16 × 6 × 10.5"
38 Wheelb	ase	55"	56.3"	55.1"	55"
39.1 Tread, f	front	35"	35.1"	34.6"	36"
39.2 Tread, I	back	35"	35.1"	35.4"	35"
40 Underc	learance, min.	3.1"	3.6"	5.5"	3.1"
41 Undercl frame	learance, at	5.4"	4.9"	3.9"	5.4"
42 Brakes,	, service	Hydraulic Foot	Hydraulic Foot	Foot/Hydraulic	Hydraulic Foot
43 Brakes,	parking	Mechanical Hand	Mechanical Hand	Hand/Mechanical	Mechanical Hand
POWER					
49.1 Engine	Manufacturer	Nissan	Mazda	Nissan	Nissan
49.2 Engine	Model	K25	2.2L	K25	K21
50 Rated 0	utput @ rpm	60 @ 2700 Hp	46.5 @ 2600 Hp	60 @ 2700 Hp	55 @ 2700 Hp
51 Rated T	orque @ rpm	136 @ 1600 lb-ft	94 @ 2600 lb-ft	142 @ 1600 lb-ft	114 @ 2000 lb-ft
52.1 Cylinde Displace		4/152 Cyl/In-Lit	4/134.3 Cyl/In-Lit	4/152 Cyl/In-Lit	4/126 Cyl/In-Lit
52.2 Fuel Ta				10.1 US Gal	
	nission Type	Powershift	DuraMatch	Powershift	Powershift
					4.41
	nission Speed F/R	1/1 rpm	1/1 rpm	1/1 rpm	1/1 rpm
55.3 Transm	nission Speed F/R ic Pressure	1/1 rpm 2250 psi	1/1 rpm 2250 psi	1/1 rpm 2650 psi	2250 psi

#### COMPARE OEM PRICING

- •Compare current OEM list pricing
- •Compare OEM Options & Extras per price pages
- •Build a configured lift truck
- •Utilize our proprietary "Dealer Box" to compare competitive market pricing

*\*this feature is not available to end-users* 

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A	Manufacturer	CATERPILLAR	HYSTER	KOMATSU	MITSUBISHI
в	Model Name		S50FT Advance		FGC25N
С	Capacity	5000 lbs	5000 lbs	5000 lbs	5000 lbs
D	Class Type	I.C. Cushion Tire	I.C. Cushion Tire	I.C. Cushion Tire	I.C. Cushion Tire
E	Operator Type	Sit-Down	Sit-Down	Sit-Down	Sit-Down
F	Base Price	\$33,000 STD	\$30,005 <b>STD</b>	\$38,130	\$33,760 <b>\$7D</b>
Ű	LPG Package	Less tank	310	\$1,050 Less tank	Less tank
н	2-Stage (Limited FL)	STD	STD	STD	STD
		131	129	128	131
H2	Sideshift (Limited FL)				
	2-Stage (Full FL)				
1 i i	L'orago (L'an l'E)	\$1,110 131	\$935	\$2,170 128	\$1,175 131
12	Sideshift (Full FL)	\$1,420	\$1,405	\$1,810	\$1,505
		367	38.5/	37/	367
J	3-Stage	\$2,430	\$1,965	\$2,970	\$2,570
		188	189	188.5	188
J2	Sideshift (3-Stage)	\$1,420	\$1,405	\$1,660	\$1,505
v	4 510.00	367	38.5/	37/	367
ĸ	4-Stage	\$12,610	\$4,120	\$8,050	\$13,345 240

# RESALE VALUE MODIFICATION

•Values spanning 10 years

•Use adjustments to accurately assess a valid resale value

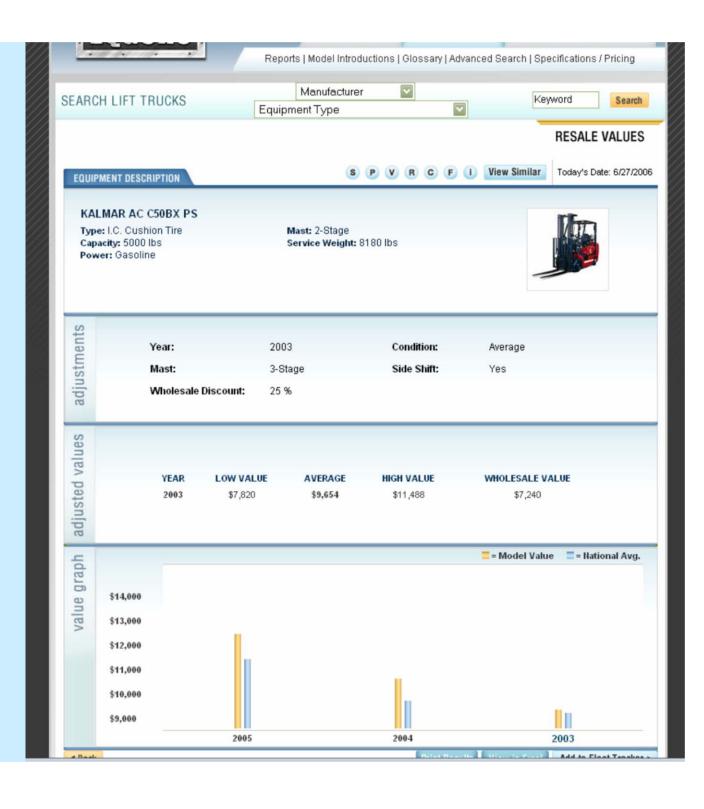
•View Low, High & Average resale values to evaluate the current market resale value range

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					arite
Type: I.C Capacity	AR AC C50BX PS C. Cushion Tire \$5000 lbs Gasoline	Mast: 2-8 Service W	tage <b>/eight:</b> 8180 lbs	-	
Type: I.C Capacity	C. Cushion Tire y: 5000 lbs		A CONTRACTOR OF A CONTRACTOR OFTA CONTRACTOR O	HIGH VALUE \$13,225 \$11,714 \$10,686	
Type: I.C Capacity Power: I	C. Cushion Tire v: 5000 lbs Gasoline YEAR 2005 2004	Service W LOW VALUE \$9,531 \$8,212 \$7,274 2005 2005 2005 2005	AVERAGE \$11,378 \$9,963	\$13,225 \$11,714 \$10,686 ion: Average	

#### MODIFIED RESALE VALUES & NATIONAL GRAPH REPRESENTATION

•View an accurate lift truck resale value particular to <u>your</u> lift truck

•View our quickreference Value Graph to compare your modified Value to the national average



#### CALCULATE RESIDUAL VALUES

•Utilize our proprietary Residual Value Calculator to determine an off-lease retail resale value

•Calculate future value by personally modifying important and crucial Variables

•Much more accurate than a current *Resale Value* to determine a future value

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Туре	I.C. Cushion Tire		Mast: 2-Stage	20 H -		MIT.	
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able	Years to	Project: 5 💟		Shifts:	1 🔽		
variables	Hours Pe	r Year: 0 - 80	10 🔽	Maintenance:	Average	~	
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	Side Shif		house / Indoor or / Outdoor	Wholesale Discour	nt: 0 %		
		Outdo Seve	oor			Reset	Calculate ►

If you do not see a lift truck that you would like an estimated residual value for, please contact info@eqguru.com.

#### CALCULATED RESIDUAL VALUE

•View, Print or Save your personalized Residual Value for future reference and records

•Estimated Retail and Wholesale Residual Valuations available

•Used by many Leasing and Financial Institutions to assist in the financing of lift trucks and fleets of lift trucks

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4 Years to	Ma Se required Field <b>Project :</b> 5	nst: 2-Stage rvice Weight: 818	Shifts:		1	
Hours Po		1500 house / Indoor	Maintenance Mast:	:	Average 3-Stage	
Side Shi		iouse / indoor	Wholesale D	iscount:	20 %	
(0)	Residual Value (Retail): Residual Value (Whole	The second s	<b>\$7,247</b> \$5,798			
< Back				Print R	esults Save	View in Excel
This residual value projection market conditions in the future						
If you do not see a lift truck that	t you would like an estir	mated residual va	lue for, please	contact <u>info@eq</u>	guru.com.	

#### CREATE MULTIPLE COMMENTS PER INDIVIDUAL MODEL

•Comments created by members of specific groups

•Comments can be used to share important and competitive information with staff

•Illuminated C-icon represents comments are available

•All comments are password protected per company

Reports   Model Introductions   Glossary   Advanced Search   Specifications / Pricing   SEARCH LIFT TRUCKS   Manufacturer   Equipment Type   COMMENT   COULPMENT DESCRIPTION   Image: Comparing the service weight: 8180 lbs     Power: Gasoline     Image: Comparing the service weight: 8180 lbs	HOME ABOUT US SERVICES PROD	UCTS NEWS CONTACT US	Logout   My Account   Shopping Cart (0 items
Reports   Model Introductions   Glossary   Advanced Search   Specifications / Pricing   SEARCH LIFT TRUCKS   Manufacturer   Equipment Type   COMMENT    EQUIPMENT DESCRIPTION    Image: Compactive Source Compactive Compacti	ROOUDU		Search Web Site
SEARCH LIFT TRUCKS       Equipment Type       Reyword       Search         COMMENT         COMMENT         EQUIPMENT DESCRIPTION       S       P       R       C       F       I       View Similar       Today's Date: 6/27/20         KALMAR AC C50BX PS         Type: I.C. Cushion Tire       Mast: 2-Stage       Service Weight: 8180 lbs       Today's Date: 6/27/20         Power: Gasoline       Mast: 2-Stage       Service Weight: 8180 lbs       Today's Date: 6/27/20         Enter New Comment Here.       Service Weight: 8180 lbs       Add Comment >	EUGUKU		
EQUIPMENT DESCRIPTION       Image: Comparison of the state of the sta	SEARCH LIFT TRUCKS		Keyword
EXEMPTION         KALMAR AC C50BX PS         Type: I.C. Cushion Tire         Capacity: 5000 lbs         Power: Gasoline         Service Weight: 8180 lbs			COMMENTS
Type: I.C. Cushion Tire Mast: 2-Stage Service Weight: 8180 lbs	EQUIPMENT DESCRIPTION	SPVR	C F I View Similar Today's Date: 6/27/2006
Capacity: 5000 lbs Power: Gasoline			1 Jan
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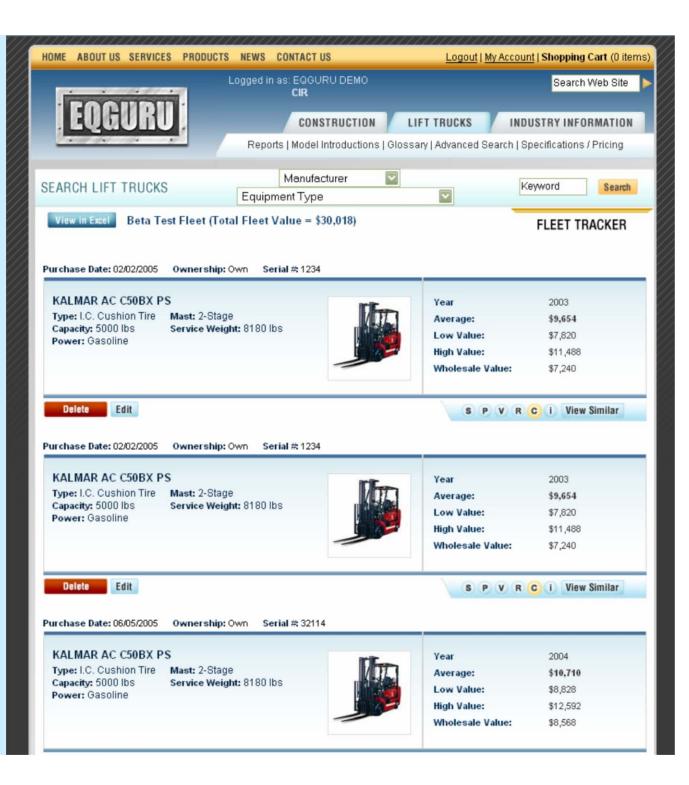
#### FLEET TRACKER

•Build and save details of current fleets

Use our modifiable
 Retail Values or Residual
 Values to assess current
 and or future value

•Keep track of fleet(s) for insurance purposes

• "Fleet Tracker" maintains ongoing fleet value adjustments over time, automatically



#### OEM PRICE LIST REPORT

- •Keep track of current OEM List Price amounts
- •View the dates of current List Price Release
- •View the dates of previous List Price dates
- •View a "quick-shot" of OEM List Price percentage change
- *\*this feature is not available to end-users*

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You're viewing: All Current & Discontinued Models Today's Date: 6/27/2006								
Manufacturer	Model	Capacity	Current \$	Current Date	% Chng	Previous \$	Previous Date	Discontinued
KALMAR AC	C30AX PS	3000		02/21/2005	6.69%		04/01/2004	
KALMAR AC	C35AX PS	3500		02/21/2005	6.69%		04/01/2004	
EKALMAR AC	C40BX PS	4000		02/21/2005	5.84%		02/01/2004	
KALMAR AC	C40BX	4000		02/01/2000	-		-	10/15/2003
EKALMAR AC	C40BXH PS	4000		02/21/2005	5.79%		04/01/2004	
KALMAR AC	C40BXH	4000		02/01/2000	-		-	10/15/2003
KALMAR AC	C50BX PS	5000		02/21/2005	5.82%		04/01/2004	
KALMAR AC	<u>C50BX</u>	5000		02/01/2000	-		-	10/15/2003
EKALMAR AC	C50BXH PS	5000		02/21/2005	5.83%		04/01/2004	
KALMAR AC	C50BXH	5000		02/01/2000	-		-	10/15/2003
KALMAR AC	C60BXH PS	6000		02/21/2005	5.78%		04/01/2004	
EKALMAR AC	C80CX PS	8000		02/21/2005	7.46%		04/01/2004	
KALMAR AC	<u>C80CX</u>	8000		02/01/2000	-		-	10/15/2003
KALMAR AC	C80CXC PS	8000		02/21/2005	7.48%		04/01/2004	
KALMAR AC	C80CXC	8000		02/01/2000	-		-	10/15/2003
⊟KALMAR AC	C100CX PS	10000		02/21/2005	7.48%		04/01/2004	
KALMAR AC	<u>C100CX</u>	10000		02/01/2000	-		-	10/15/2003
EKALMAR AC	C100CXC PS	10000		02/21/2005	7.50%		04/01/2004	404620000
KALMAR AC	<u>C100CXC</u>	10000		02/01/2000	-		-	10/15/2003
Page 1 of 1								<u>View all</u> 1